



GUAM WATERWORKS AUTHORITY

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Nutanix Cloud Infrastructure Starter Software License & Multi- Year Support Response for Inquiries No. 1

This document addresses inquiries regarding IFB 2025-24. It provides clarifications and additional information for informational purposes. In the event that any responses result in modifications to the bid documents, they should be considered as amendments to the original IFB 2025-24.

QUESTION/INQUIRY AS SUBMITTED:		GWA RESPONSE:
Questions from May 5, 2025		
1.	I received the bid notification; it looks like it was generated from my 5-year renewal quote that I sent a month ago. Are you still wanting the quote to be for the 6/29/2025 – 7/31/2029 term? There is no specification of the term on the RFP.	Multi-Year Contract will remain as stated in the IFB; Term of the contract is (1) year. With the option to renew for an additional four (4), (1) year terms. The price for subsequent renewal periods shall not exceed the original cost established at initiation.
2.	Relative to the IFB Checklist requirement for bidders to register at the GWA Supplier Portal, please clarify if the bidder must register for this specific IFB, or if an existing GWA supplier account on the GWA Supplier Portal satisfies this requirement.	No, you do not have to register for this specific IFB. if you're already a registered vendor.
3.	Relative to Bid Items 1 & 2: a. What is the serial number of the Nutanix installation? b. What is the license agreement number of the licenses needing to be renewed? c. What is the entity name, email address, and primary contact person on the existing license agreement?	Information will be provided to bidders that complete a non-disclosure agreement (NDA).
4.	For Bid Item 2, what is the required term for the multi-year renewal?	Multi-Year Contract will remain as stated in the IFB; Term of the contract is (1) year. With the option to renew for an additional four (4), (1) year terms. The price for subsequent renewal periods shall not exceed the original cost established at initiation.
5.	Relative to IFB Section 111.H, on page 15 of the IFB, is "All or None" applicable to this IFB?	Yes, this bid is ALL or NONE.
6.	Section V. Special Provisions, subsection 8. Contract Term indicates, "The initial term of the contract is one (1) year. With the option to renew for an additional four (4) years, one (1) year terms." This provision appears to conflict with the referenced SKUs for Bid Items 1 and 2. a. Please clarify if this provision is applicable to Bid Item 1 and Bid Item 2. b. If GWA will retain the option to renew after the initial purchase under this IFB, please clarify the renewal term for Bid Item 1 and Bid Item 2.	Multi-Year Contract will remain as stated in the IFB; Term of the contract is (1) year. With the option to renew for an additional four (4), (1) year terms. The price for subsequent renewal periods shall not exceed the original cost established at initiation.

7.	Relative to Special Provisions 1. Bid and Performance Bond Requirements, please clarify the duration that the bid security will be held given that the bid items are for software licenses and Nutanix support subscription, and not equipment with warranty.	<p>Please refer to Page 25, V. Special Provisions. Item number 1.</p> <p>As required by law, the bid security shall not be released upon award of the bid, but instead shall continue in full force and effect until after delivery of the supplies or services required by the contract awarded to the Bidder under the associated Invitation for Bid is completed to secure the faithful performance under this Bid</p>
8.	Relative to Section U. Modification/ Alteration in the IFB General Terms and Conditions, IFB indicates "In conducting discussions there shall be complete confidentiality of any information derived from bids submitted by competing bidders." Please clarify if documentation of any discussions with bidders covered under IFB Section U. will be included in the public procurement record.	Information that is deemed confidential or proprietary, consistent with the terms of the IFB and relevant legal requirements, will not be disclosed in the public procurement record. However, general documentation that does not contain protected information and is required to be part of the public record will be included as appropriate.
9.	Please clarify if Section U. of the IFB allows for bidder alteration or modification of its bid through the inclusion of additional documents or information submitted by bidder upon request by GWA after bid opening.	No, Section U does not allow bidders to alter or add to their bids after opening in a way that changes the substance of their original offer or corrects deficiencies such as missing required descriptive literature. Any documents provided during the clarification stage must only serve to explain or clarify what was already submitted—not introduce new or revised terms, specifications, or product details that could affect whether the bid meets the requirements.
10.	Should GWA's responses require further clarification for IFB specification clarity, will GWA accept follow-up questions to GWA responses?	No, Deadline for questions was on 08/06/2025
11.	We respectfully request for a one-week extension in the bid submission deadline to allow for adequate bid preparation time upon GWA's distribution of responses to bidder questions.	We are unable to grant an extension beyond the established bid closing date. Due to strict time constraints and critical operational requirements, the procurement process must adhere to the current schedule. This license directly supports the operation of critical infrastructure necessary to sustain plant functions, and any delay in award and implementation could jeopardize operational continuity and regulatory compliance.

Bidders are also notified to visit the GWA website: www.guamwaterworks.org to ensure that any addenda to the bid, answers to questions, and reminders are communicated to all bidders during the solicitation process.



Brett E. Bailey, P.E.
 Acting General Manager

8/14/2025

Date