

Tel. No. (671) 300-6846/48 Fax No. (671) 648-3290

### IFB No. 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services Response for Inquiries No. 7

This document addresses inquiries regarding IFB 2025-12. It provides clarifications and additional information for informational purposes. In the event that any responses result in modifications to the bid documents, they should be considered as amendments to the original IFB 2025-12.

|      | QUESTION/INQUIRY AS SUBMITTED:  | GWA RESPONSE:  |  |  |  |  |
|------|---|--|--|--|--|--|
| Ques | stions from May 15, 2025  |  |  |  |  |  |
| 1.   | With reference to Section 5 – Postpaid SIM Cards, we kindly request that GWA update the pricing sheet to reflect the changes outlined below and include these updates in the forthcoming amendment. To support fair and competitive pricing, we respectfully request the following updates to the pricing worksheet: Break out SIM-related charges into separate line items, specifically: o SIM card cost (one-time) o Monthly data plan rate based on standard buckets (e.g., 1GB, 3GB, 10GB) Remove the per MB rate format, as this is not aligned with how M2M and IoT SIM services are currently structured by providers.  | Refer to Revised Bid Cost Form as of 5/16/2025                       |  |  |  |  |
| 2.   | In response to the updated pricing worksheet 5.8.25 for Sections 1.1 and 1.2:  • For Section 1.1, can GWA please remove the dual circuit redundancy option from the base bid total? Instead, we recommend listing it as a separate optional line item under Section 1, or under the total bid for section 1 pricing total, so it can be considered independently without impacting on the competitiveness of the base bid. • Please clarify if the redundant route must already exist, or if vendors are allowed to propose and build a new redundant path as part of their solution. If construction is allowed, we request that a column be added to indicate whether the route will be newly built. We also request that GWA add a Non-Recurring Cost (NRC) column specifically for the dual circuit redundancy option. This will allow vendors to outline any one-time buildout or implementation costs associated with constructing a new redundant path, if applicable. | Refer to Revised Bid Cost Form as of 5/16/2025                       |  |  |  |  |
| 3.   | Reference to Section 3 – DSL Services: required upload speed. Would GWA accept 25Mbps – upload/5mbps down?  | No. the bid specifications require a minimum upload speed of 25Mbps. |  |  |  |  |

IFB No. 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services Response for Inquiries No. 7

Page 2

| 4. | Kindly request for an extension – pending response to RFI | GWA is extending the deadline for submission and the bid opening date to the following: |
|----|---|---|
|    |   | Deadline for Submission:<br>May 27, 2025, at 10:00 am                                   |
|    |   | Bid Opening:<br>May 27, 2025, at 10:30 am   |

Bidders are also notified to visit the GWA website: <a href="www.guamwaterworks.org">www.guamwaterworks.org</a> to ensure that any addenda to the bid, answers to questions, and reminders are communicated to all bidders during the solicitation process.

Miguel C. Bordallo, P.E.

General Manager



# IFB 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services Revised Bid Cost Form as of 5/16/25

#### **Internet Connections**

| Item<br>No. | Data<br>Speed<br>(MB) | Service   | Qty. | UOM    | <b>Monthly Cost</b> | Annual Cost | Non-recurring cost |
|-------------|-----------------------|---|------|--------|---------------------|-------------|--------------------|
| 1.1.1       | 100                   | Symmetrical Internet Service GWA Fadian Main Office to ISP - with Dual Circuit Redundancy (to include cost of  Fadian (Mangilao)  Gloria B. Nelson Public Services Building 688 Route 15, Mangilao, 96913 | 12   | Months |                     |             |                    |
| 1.1.2       | 100                   | Symmetrical Internet Service GWA Fadian Main Office to ISP - without Dual Circuit Redundancy  Fadian (Mangilao)  Gloria B. Nelson Public Services Building 688 Route 15, Mangilao, 96913                  | 12   | Months |                     |             |                    |
| 1.2         | 100                   | Symmetrical Internet Service GWAUpper Tumon Office to ISP  Upper Tumon Office 578 N. Marine Drive Tamuning Guam 96913   | 12   | Months |                     |             |                    |
| 1.3         | 1                     | Group of Static, routable IPs with a CIDR of /28  IPs must be able to migrate between Fadian (Mangilao) and Upper Tumon Office in case of emergencies.  | 12   | Months |                     |             |                    |

**Total Cost for Section 1 - Internet Connections** 

**Point to Point Connection (MPLS)** 

|             | Fount to Fount Connection (MFLS)   |      |        |                     |             |  |  |  |
|-------------|--|------|--------|---------------------|-------------|--|--|--|
| Item<br>No. | Data speed (MB)  | Qty. | UOM    | <b>Monthly Cost</b> | Annual Cost |  |  |  |
|             | 5MB Symmetrical Site to Site Connectivity Using MPLS   |      |        |                     |             |  |  |  |
| 2.1         | <b>Dededo Laboratory</b><br>399 East Marine Corp Drive<br>Dededo, Guam 96929   | 12   | Months |                     |             |  |  |  |
| 2.2         | 25MB Symmetrical Site to Site Connectivity Using MPLS  Northern Treatment Plant 34th Street, Tanguison Road Dededo, Guam 96929 | 12   | Months |                     |             |  |  |  |
| 2.3         | 5MB Symmetrical Site to Site Connectivity Using MPLS  Julale Satelittle Office GPA/GWA Satellite Office Julale Center, Agana   | 12   | Months |                     |             |  |  |  |



# IFB 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services <u>Revised Bid Cost Form as of 5/16/25</u>

|      |  | 1  | ı        | _ |   |
|------|--|----|----------|---|---|
| 2.4  | 5MB Symmetrical Site to Site Connectivity Using MPLS  Hagatna Treatment Plant LAB              | 12 | Months   |   |   |
|      | Route 1 Marine Drive,<br>Agana (Agana Boat Basin Left Building)                                |    |          |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.5  | <b>Hagatna Maintenance</b><br>Route 1 Marine Drive,<br>Agana (Agana Boat Basin Right Building) | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.6  | <b>Ugum Treatment Plant</b><br>Paulino Heights<br>Inarajan, Guam (Top of the Hill)             | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.7  | Agat Treatment Plant<br>GWA South of Route 2A<br>Agat Santa Rita, Guam 96928                   | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.8  | <b>Yona</b><br>121 Fr. Alvin St. Yona, Guam 96915  | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.9  | Umatac Treatment Plant<br>San Dionisio Dr. Route 4 96915                                       | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.10 | Hagatna Chlorine/Springs<br>Sinajana   | 12 | Months   |   |   |
|      | 5MB Symmetrical Site to Site Connectivity Using MPLS   |    |          |   |   |
| 2.11 | <b>Upper Tumon</b> 578 N. Marine Drive Tamuning Guam 96913                                     | 12 | Months   |   |   |
|      | <b>Total Cost for Section 2 - Point to Point Connection (MPLS)</b>                             |    | <u> </u> | 1 | 1 |



# IFB 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services Revised Bid Cost Form as of 5/16/25

#### **DSL Services**

| Item<br>No. | Location                                   | Qty. | UOM    | Monthly Cost | Annual Cost |
|-------------|--|------|--------|--------------|-------------|
| 3.1         | 25 Mbps DSL<br>Tamuning Office             | 12   | Months |              |             |
| 3.2         | 25 Mbps DSL<br>Northern Treatment Plant    | 12   | Months |              |             |
| 3.3         | 25 Mbps DSL<br>Umatac Treatment Plant      | 12   | Months |              |             |
| 3.4         | 25 Mbps DSL<br>Ugum Treatment Plant        | 12   | Months |              |             |
| 3.5         | 25 Mbps DSL<br>Hagatna Treatment Plant LAB | 12   | Months |              |             |
| 3.6         | 25 Mbps DSL<br>Dededo Laboratory           | 12   | Months |              |             |
| 3.7         | 25 Mbps DSL<br>Julale Satelittle Office    | 12   | Months |              |             |
| 3.8         | 25 Mbps DSL<br>Hagatna Maintenance         | 12   | Months |              |             |
| 3.9         | 25 Mbps DSL<br>Agat Treatment Plant        | 12   | Months |              |             |
| 3.10        | 25 Mbps DSL<br>Yona                        | 12   | Months |              |             |
| 3.11        | 25 Mbps DSL<br>Hagatna Chlorine/Springs    | 12   | Months |              |             |
| 3.12        | 25 Mbps DSL<br>Upper Tumon                 | 12   | Months |              |             |
| 3.13        | 25 Mbps DSL<br>Northern Treatment Plant    | 12   | Months |              |             |
| 3.14        | 25 Mbps DSL<br>Hagatna Chlorine/Springs    | 12   | Months |              |             |
| 3.15        | 25 Mbps DSL<br>Hagatna Chlorine/Springs    | 12   | Months |              |             |

#### Total Cost for Section 3 - DSL Services

### **Postpaid SIM Cards**

|             | 1 osephia olivi oli as |   |        |      |           |                      |                    |  |  |  |
|-------------|------------------------|---|--------|------|-----------|----------------------|--------------------|--|--|--|
| Item<br>No. |                        | Item Description                                      | Qty.   | UOM  | Unit Cost | <b>Extended Cost</b> | Non-Recurring cost |  |  |  |
| 5.1         | SIM Ca                 | SIM Card  |        | Each |           |                      |                    |  |  |  |
|             | 1GB                    | Price per GB usage across all SIM Cards. Monthly data | ı plan | GB   |           |                      |                    |  |  |  |
| 5.2         | 2GB                    | for pooled data usage, GWA will be charged for tot    | al     | GB   |           |                      |                    |  |  |  |
|             | 3GB                    | megabytes (MD) used.                                  |        | GB   |           |                      |                    |  |  |  |



# IFB 2025-12 Internet, Point-to-Point (MPLS), DSL, and Communication Services Revised Bid Cost Form as of 5/16/25

| Item<br>No. | Item Description   | Qty.    | UOM  | Unit Cost | <b>Extended Cost</b> | Non-Recurring cost |
|-------------|--|---------|------|-----------|----------------------|--------------------|
| 5.2         | Price per SIM cards per month. Fixed monthly fee that covers basic mobile connectivity (Voice Only), adminstrative costs, including unlimited talk/text. | 55      | Each |           |                      |                    |
| 5.3         | Price per SIM card based on actual usage. Includes all administative costs and will be based on data usage and the active SIM cards.                     | 50      | Each |           |                      |                    |
|             | Total Cost for Section 5 - Postp   | M Cards |      |           |                      |                    |

Total Bid Amount for Sections 1 through 5:

Company:

Title:

Representative Name (Print and Initial):

Date: