



# GUAM WATERWORKS AUTHORITY

“Better Water. Better Lives.”

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## **GWA IFB No. 2020-05 relative to Multi-Step Bid for CHEMICALS FOR THE ISLANDWIDE SEWER COLLECTION SYSTEM AND PUMP STATIONS**

### **Response to Inquiries No. 3**

This Addendum and Response to Request for Information (RFI) is issued to modify the previously issued bid documents and/or given for informational purposes and to the extent the responses below modify the bid documents, please treat them as an amendment to the Bid. The following responses are in response to RFIs received from potential bidders on August 7 and 11, 2020.

REFERENCE:	QUESTION/INQUIRY AS SUBMITTED:	GWA RESPONSE:
<b>Questions from August 7, 2020</b>		
1.	<p>If GWA is requesting that there are testing to be done we need to determine many factors on this bid, where does GWA want to inject the product and how many injection points are there to be treated? What size are the pipes and how many gallons of wastewater are we treating etc.?</p> <p>This will help vendors to select the right product application.</p>	<p><b>Prebid testing only needs to be performed at one location in the GWA WW Collection System. The data collected from the test will be used to determine (a) the efficacy/ performance capability of the offered product and (b) the required use rate for the offered product.</b></p> <p><b>If the offered material is deemed satisfactory by the prebid trial test – please be advised that an award for the bid still constitutes a “test trial” on the full system for the first year of system wide application. The system wide usage must meet or exceed the performance of the prebid test</b></p>

			<p><b>data for the bid to become a “normal” procurement for two more years (with two more optional one-year renewals).</b></p> <p><b>The full-scale plan may be obtained through the GWA procurement office with the planning information from GWA’s WW Collection Section.</b></p>
2.		<p>Just to clarify the bid request, GWA is looking at procuring a solution for wastewater treatment and the winning bidder not only supplies the material but trains GWA staff from start to finish on usage, results testing and evaluation of the treatment system on an ongoing basis? If said bid treatment was successful then GWA will have the option at a renewal for x number of years. Are we getting this right?</p> <p>We are a distributor of a treatment product for sewers and drain systems in all types of industries. We have been concentrating and found success in the visitor industry.</p> <p>Please see the attached material which GWA tried with us several years ago and it was working very successfully until there was a change in management and it was turned over to a contractor (Veolia, I believe) and it was determined our material was no longer needed. We still have a photo essay outlining our treatment program that GWA used and the products we used are</p>	<p><b>Winning bidder supplies the chemical, the feed equipment and the training. If treatment for a year is successful, it automatically extends two more years with two additional optional one-year extensions.</b></p> <p><b>In the event that the pre-Veolia data on the performance of the product to which you refer here can be suitably documented to the satisfaction of GWA’s Chemist, the data may be used as specified for local trial data. Depending on what data was collected, additional verification may or may not be needed.</b></p>

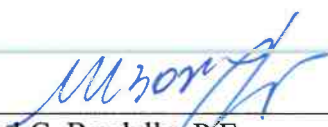
		still in use by several of our hospitality customers.	
<b>Questions from August 11, 2020</b>			
	3.	We hereby request a postponement on the bid submission deadline.	<b>Please refer to Bid Amendment No. 1</b>
	4.	The IFB does not mention what product is to be procured.	<b>The offered product is at the option of the bidder. It is up to the bidder to select from his/her available resources a material which the bidder believes can meet the performance objectives as a collection system waste water pre-treatment aid.</b>
	5.	<p>There exists a conflict on requirements as stated on page 1 of 46 and page 13 of 46.</p> <p>Page 1 states that “Technical Proposals and bid prices must be submitted not later than 10:00am...” Section B(1)(d) states, “Materials offered that do not have a use record with GWA will be required to establish a pre-bid formal “calibrated” use for a period of (90) Consecutive days prior to submission of the priced bid.”</p>	<p><b>In the event that a bidder has a material that he/she wishes to use in the technical proposal part of this bid, if the vendor can provide technical information that would make it seem to be a reasonable option as a treatment product -GWA procurement will delay the bid opening date to allow for the trial period. N. B. if at any time during such a trial is in progress and the GWA WW collections system staff conclude that the trial is detrimental to the WW collection system, the vendor will be given one (1) chance to adjust the trial feed to make it work. If an any time the trial product causes any problem at the GWA WWTP that receives the treated water, the trial will be terminated and the product will be</b></p>

		<p>Is the priced bid to be submitted with the Technical Proposal or at a later date?</p>	<p><b>disqualified for bidding or use in the GWA WW Collection System.</b></p> <p><b>On page 1 of the bid, entitled INVITATION FOR MULTI-STEP BID stated; “<i>Technical Proposals and bid prices must be submitted not later than 10:00 a.m. Chamorro Standard Time</i>”, has been amended to correct; bid prices will be submitted on a later date.</b></p>
6.		<p>On page 12-13, GWA mentioned that they want a “USEPA certified for direct release, biodegradable/Bioactive and safe chemical...” However, the IFB failed to mention the input and desired output levels of FOG, H2S, TSS, BOD/COD, NH3 &amp; PO4 that the single chemical product should produce.</p>	<p><b>Since all points within the GWA WW Collection System are different, generalized specific levels cannot be made. This is the reason why untreated (influent) water sampling is required along with the treated (effluent) water sampling. It is the comparison of these data that will determine the efficacy and specific dosage required for any offered product.</b></p>

7.		Please clarify the sequence of events in regards to “pre-bid site specific trials”, “pre-testing”, submission of Technical Proposals, Submission of Priced Bids, etc. Note that if the pre-bid site specific trials and/or pre-testing of products between different vendors are done at different times, and therefore different chemical conditions in the waste water collection system or in the wastewater treatment plant, the test results will not reflect an apple to apples comparison of the products.	<b>Please refer to line 5 and 6 above.</b>
8.		On page 14 of 46 under f (7), it states that “Bidder shall provide documentation verifying compliance with the above specifications for the chemical.” Note that there were no specific chemical specifications provided.	<b>USEPA certified for direct release, biodegradable/Bioactive and safe chemical.</b>
9.		IF we are to do much testing on the chemicals we will be supplying, we will need sample chemicals to be on-island. Please give us ample time to bring in chemicals to Guam so we can do proper testing.	<b>Please refer to line 5 above.</b>

Bidders are also notified to visit GWA website: [www.guamwaterworks.org](http://www.guamwaterworks.org) to ensure that addenda to the bid, answers to questions, and reminders are communicated to all bidders throughout the solicitation process.

8.28.2020  
Date

  
Miguel C. Bordallo, P.E.  
General Manager