



# GUAM WATERWORKS AUTHORITY

“Better Water. Better Lives.”

Gloria B. Nelson Public Services Building

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## GWA IFB No. 2017-11 relative to Printer Pool Plan

### GWA Response to Inquiries No. 3

This Addendum and Response to Request for Information (RFI) is issued to modify the previously issued bid documents and/or given for informational purposes and to the extent the responses below modify the bid documents, please treat them as an amendment to the Bid. The following responses are in response to RFIs received from potential bidders on May 22 and 23, 2017.

REFERENCE:	QUESTION/INQUIRY AS SUBMITTED:	GWA RESPONSE:
<b>Questions submitted: May 22 and 23, 2017</b>		
1.)	<p>GWA Response No. 2; Reference Nos. 9b and 24b.</p> <p>The ability for a color machine of the same class as requested in the IFB to continue printing in Black even if Yellow, Magenta, and Cyan toner cartridges are empty is limited to just a single manufacturer and thus limits competition.</p> <p><b>Request:</b> In the interest of promoting competition and allowing other vendors to respond to the IFB, we request that this "run black only" requirement be removed and allow responses of MFD models that require Yellow, Magenta, and Cyan to be present in order to print. Since the IFB calls for all toner supplies (Black, Cyan, Megenta, and Yellow) to be included as part of the lease, removing the "run black only" requirement will have limited to no effect on the ability to print (black or color) as GWA should always have black and color</p>	<p>Amended to remove" run black only" as a requirement.</p>

		<p>toner on hand as part of the lease. Furthermore nearly all office equipment vendors have the ability to monitor supply levels of the MFDs and send supplies before the machine runs out thus assuring that toner supplies are immediately available and the end users always have the ability to print.</p>	
2.)		<p>GWA Response No.2; Reference No. 10b. GWA will consider pricing based upon the US Federal GSA contract but GWA will not accept the US Federal GSA contract terms and conditions.</p> <p><u>Question/ Request:</u> GSA contract terms are standard, have been reviewed and accepted by the US Federal Government and many other Government of Guam agencies, offers eligible users fair and reasonable pricing and the ability to get additional discounts based on order volume. The Government of Guam is an authorized user of the GSA schedules per Guam law (Section 14231 of the Organic Act) and GSA administrative order 4800.21, paragraph 8.e.2 (<a href="https://www.gsa.gov/portal/getMediaData?mediald=176231">https://www.gsa.gov/portal/getMediaData?mediald=176231</a>)</p> <p>2) <u>Governments authorized under 48 U.S.C. §1469e.</u> As provided in 48 U.S.C. §1469e, the government of the Commonwealth of Puerto Rico, Guam, American Samoa, the Commonwealth of the Northern Mariana Islands, and the United States Virgin Islands are eligible to use GSA sources of supply and services. These governments are listed In Appendix B.</p> <p>We request for reconsideration in GWA accepting bid offers based on pricing and terms and conditions of the US Federal GSA Contract as the terms and conditions of the US Federal</p>	<p>GWA will accept Federal GSA pricing offers for consideration subject to local preference rules and regulations. The the terms and conditions of the GWA Contract and IFB 2017-11 shall control in the event any conflict with the Federal GSA Terms and Conditions arises.</p>

		<p>GSA Contract do <b>NOT</b> conflict with the IFB terms and conditions.</p> <p>Would GWA consider accepting offers based on the US Federal GSA contract (pricing and terms and conditions) if an "Order of Precedence" clause/section Is Inserted in to GWAs final Forma/ Contract Agreement?</p> <p>Eg. Order of Precedence: GWA and Contractor hereby agree the order of precedence for this contract is as follows: (1) This Agreement (Formal Contract); (2) US Federal GSA Contract; (3) GWA Invitation for Bid No. 2017-11; (4) Contractors Bid Response</p>	
3.)		<p>Any new questions submitted by vendors at this point are to remove or change specification that cater to their device parameters.</p> <ul style="list-style-type: none"> <li>a. Black Toner Operability if Color Toner is Empty: The feature that allows devices to print in black and white even if a color toner is empty is a vital feature that allows operability of your device such as printing, copying, scanning and faxing.</li> <li>b. We highly suggest this feature remain on the bid specifications to prevent downtime for GWA.</li> <li>c. Total Satisfaction Guarantee. GWA is expressly confident</li> </ul>	<p>The ability to continue printing in black when color is empty is not required. GWA expects a continuous stock of toner supply provided by the bidder, as stated in the bid.</p> <p>GWA acknowledges comment.</p>

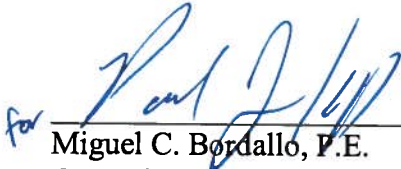
		<p>that any device deemed a "Lemon" be replaced with a "New/" device within 30 days. We applaud you for exercising your right to a new machine. Examples provided in the past are such that if you purchased a new car and had to turn it in to the dealer 10 times in one year for issues, it is safe to call this car a lemon.</p> <p>d. Xerox already asked to remove "Wifi" as a requirement which is unfortunate because of all the issues that Wifi capabilities could fix and allow for connectivity in areas where network cabling is impractical. Kyocera devices come equipped with this feature out of the box, no installation required.</p> <p>e. Mobile printing is also a feature that is built into each Kyocera device at no extra charge to you. Mobile print allows for quick and easy printing from smart devices, ipads, and tablets with no additional installation requirements.</p> <p>f. Xerox asked for the wide format device to</p>	<p>Wifi is not required.</p> <p>GWA acknowledges comment.</p> <p>GWA acknowledges comment.</p>
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		<p>be removed from the bid requirements because they no longer support those devices. This is unfortunate for GWA because this creates the need for a new bid process to be started costing the Government time and money.</p> <p>g. We applaud GWA for asking for Staples to be included in the bid specifications. This is a necessary tool for the proper functionality of the required booklet maker and a vendor shall require that only manufacturer staples be used. Xerox, Konica Minolta, Ricoh and Kyocera all manufacture staples for their finisher and it is a great item to be included in the bid.</p> <p>h. It is unfortunate that GWA did not require paper in this bid. At this time, Xerox is the world's best paper manufacturer boasting as much as 99.9% jam free performance. It only makes sense to require that paper be included to match the total number of prints per month at 100,000. This would provide GWA 20 cases of 8.5</p>	<p>GWA acknowledges comment.</p> <p>GWA acknowledges comment.</p>
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		x 11 U.S. Standard paper every month. This saves GWA from having to pay a separate company for these supplies.	
	4.)	Please verify that item 1.4 remains excluded from the bid requirements.	Please refer to Bid Amendment No.6

Bidders are also notified to visit GWA website: [www.guamwaterworks.org](http://www.guamwaterworks.org) to ensure that addenda to the bid, answers to questions, and reminders are communicated to all bidders throughout the solicitation process.

05/26/2017  
Date

for  5/26/17  
Miguel C. Bordallo, P.E.  
General Manager